



Navigate Complexity with Certainty

Middle East Solutions



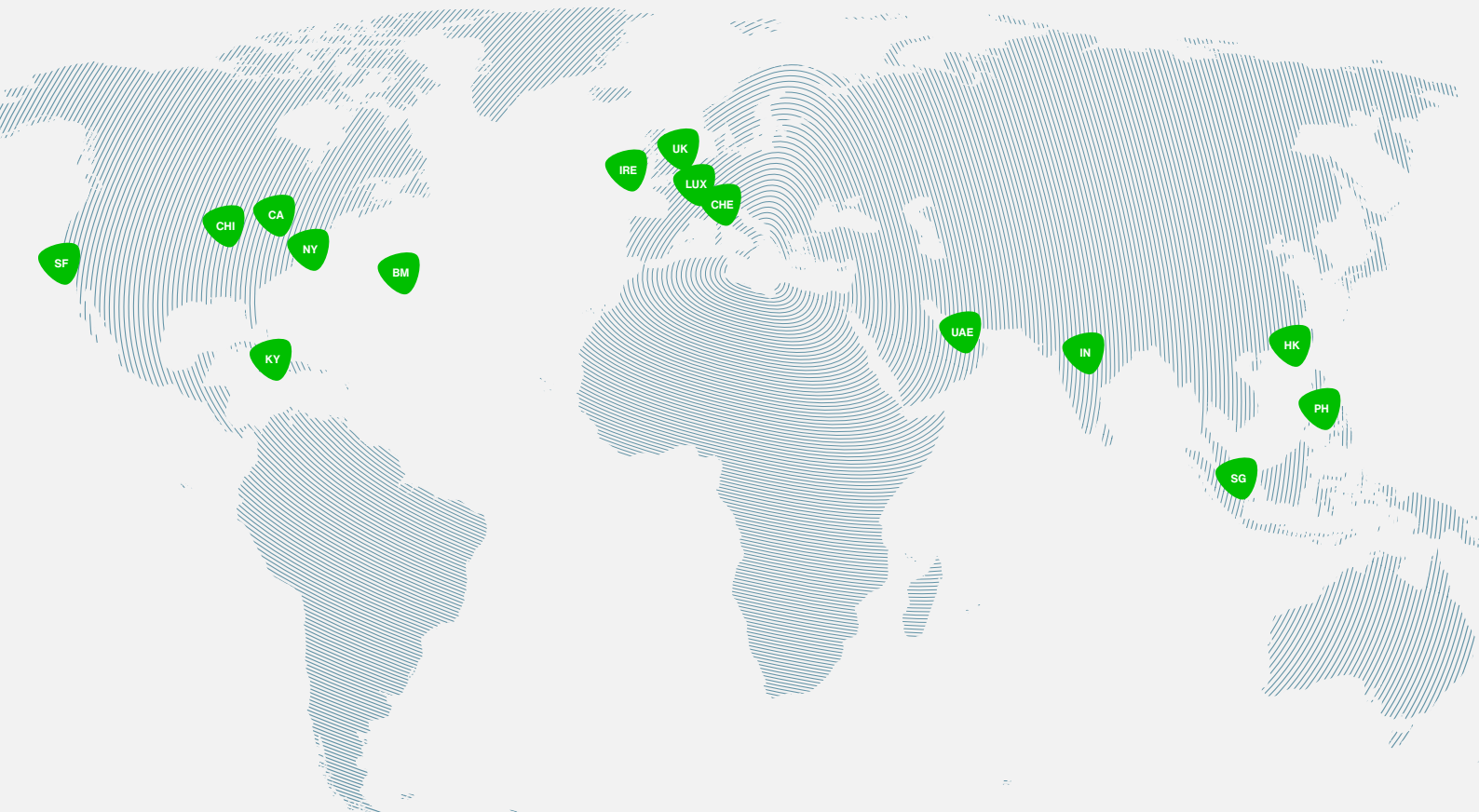
The world of asset management and financial services is becoming increasingly complex. As investment structures and strategies evolve, effective end-to-end management is crucial to mitigate potential risks. Partnering with an experienced advisor is essential to navigate these challenges and achieve long-term success.

At Waystone, our primary aim is simple: to design, build and support the investment structures and strategies you need to pursue your investment goals with complete confidence.

Building on over 20 years of experience, we have developed a comprehensive range of specialist services to help you do just that including institutional governance, administration, risk and compliance solutions. Our team has the expertise, knowledge and leading technologies to provide you with best-in-class, efficient and compliant solutions in the UAE and across the globe.

Waystone has grown exponentially to become the largest independent Management Company in Ireland, the fastest-growing independent Management Company in Luxembourg and the leading ACD in the UK by AUM, solidifying our position as a global leader in asset management. Our comprehensive Administration Solutions business manages over US\$250 billion in assets, serving more than 250 clients across 3 continents. This global presence is further strengthened by our compliance solutions business, which spans key markets around the world from San Francisco to Singapore.

So, as you look to build success in the challenging world of asset management, we can provide the services, tools and guidance you need—whether tailored for the Middle East market or further afield.



Compliance Solutions

As a global organisation, we ensure that your investment strategies and operational processes remain aligned with all relevant jurisdictions.

Waystone is the largest provider of compliance solutions in the UAE, having assisted over 400 firms with licensing and managing 250 outsourcing contracts. With a team of over 50 professionals in the Middle East, we offer local and regional services, from licensing and registration to compliance programme integration. Our clients span asset managers, insurance companies, banks, brokers, fintech and digital assets. We provide the expertise and guidance to help you navigate the ever-changing regulatory landscape with confidence.

Our Compliance Solutions include:

- company registration and licensing
- compliance programmes, outsourcing and training
- cyber and data protection advisory and outsourcing
- finance outsourcing, payroll, accounting and HR services
- project management and remediation services



Regulated Fund Solutions

By combining our extensive governance, risk and compliance expertise with the most advanced technology available, we can construct the global fund management solutions and provide the infrastructure you need for long-term success.

You gain full confidence that your fund meets the regulatory requirements and allowing you to focus fully on portfolio management.

Our Regulated Fund Solutions include:

UAE Management Company Solutions

With over 20 years of experience managing collective investment funds, Waystone is the first institutional provider to offer such solutions in the onshore UAE market. Our UAE ManCo standalone and platform fund solutions ensure regulatory compliance, allowing clients to focus on portfolio management and asset growth. With our experienced team providing essential oversight, you can concentrate on your core goals: fund strategy, performance and maximising investor returns.

Our UAE Management Company Solutions includes:

- experienced board of directors
- investment management oversight
- operation oversight
- risk management
- delegate oversight
- regulatory reporting

UAE Promotion Solutions

With a demonstrable track record in supporting fund managers' internal sales teams and local distribution partners globally, we understand what is needed to compliantly raise money from allocators. Our team of dedicated distribution and investor relations professionals has supported asset raising campaigns for leading asset management firms across the world.

Our UAE Promotion Solutions include:

- comprehensive expertise to support your fund's growth
- end-to-end solutions for seamless operations
- training on the 'dos & don'ts' of the local regulatory landscape
- flexible to your unique needs
- client-focused relationship management

UAE Governance Solutions

Waystone provides high-quality fund governance through credentialed professionals and advanced technology, ensuring compliance with international standards.

Our UAE Governance Solutions include:

- company secretarial services
- independent fund directors
- independent management company directors
- independent directors to holding companies and SPVs

Fund Administration Solutions

At Waystone, we deliver exceptional fund administration services to clients globally, including major institutions in the Middle East. Committed to their long-term success, we leverage advanced technology and a strong operational infrastructure to provide tailored, compliant solutions that ensure efficient fund management.

Our extensive Fund Administration Solutions support a wide range of investment vehicles including:

- hedge funds
- private equity
- UCITS and AIFs
- private credit and debt
- real estate and infrastructure funds
- publicly listed funds
- hybrid funds

Technology guarantee

Our significant investment in a technology platform provides open, transparent and customisable reporting for fund stakeholders.

Our Fund Administration Solutions include a comprehensive suite of:

Accounting services

Waystone offers a suite of accounting services for funds, including NAV calculation, cash reconciliation, performance fee calculations, expense payments, financial statement preparation and cash management.

Investor services including AML and KYC

Our investor services manage all aspects of investor relations, emphasising transparency and compliance, including register maintenance, transaction processing and AML/KYC checks.

Regulatory and compliance services

Waystone's regulatory and compliance services ensure funds meet legal requirements, including FATCA/CRS reporting, regulatory reporting and MLRO support.

Corporate and secretarial services

With a focus on legal compliance, Waystone's Company Secretarial Services provide company secretary support, board assistance, registered office services and corporate resolution drafting.

Other services

Offering additional services to support fund operations, which include fund setup and tax assistance.

Contact us

Call our Middle East team directly at +971 4 323 0800 or contact us [here](#).

waystone.com

Waystone is a leading provider of institutional governance, administration, risk and compliance services to the asset management industry. Partnering with institutional investors, investment funds and asset managers, Waystone builds, supports and protects investment structures and strategies worldwide. With over 20 years' experience and a comprehensive range of specialist services to its name, Waystone provides its clients with the guidance and tools to allow them to focus on managing their investment goals with confidence.

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