



# Waystone and Allfunds Announce Strategic Partnership Combining ManCo Expertise with Global Distribution

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Waystone, a leading provider of specialist services to the global asset management industry, today announced a strategic partnership with Allfunds, the global wealth management platform, for the provision of Management Company (ManCo) services in Luxembourg and Ireland.

Under the agreement, Waystone will assume ManCo responsibilities for Allfunds' existing Luxembourg and Ireland-based investment vehicles, with current Allfunds ManCo clients transitioning to Waystone's specialist platform. The partnership also establishes a long-term commercial relationship enabling Waystone's client base to continue to access Allfunds' global distribution capabilities, advanced technology infrastructure and platform connectivity.

The partnership comes as demand for independent ManCo services continues to grow amid rising regulatory complexity and increasingly global fund structures. Waystone, which oversees more than \$450 billion in assets, has been expanding its platform to meet this demand and strengthen its position as the market-leading independent ManCo in Europe and ACD in the UK, with a comprehensive suite of white-label ETF platform solutions across Ireland and Luxembourg, and deep ETF capital markets expertise. The agreement enables Allfunds to focus on its core distribution business across more than 60 countries while its clients benefit from Waystone's specialist ManCo, ACD and ETF capabilities.

The transition of management activities is subject to regulatory approvals.

[Sanjiv Sawhney, Group Chief Executive Officer of Waystone](#) commented - "We are delighted to partner with Allfunds, a high-quality, global distribution platform. By transitioning ManCo responsibilities to Waystone, Allfunds' clients will benefit from our mission-critical ManCo support and integrated service offering, underpinned by deep industry experience, strong regulatory relationships and a proven, repeatable lift-out model. At the same time, this partnership enables our clients to continue to access Allfunds' world-class distribution network and exemplifies how we build long-term strategic relationships with financial institutions worldwide, delivering governance capability at scale while enabling our partners to focus on their core growth objectives."

*Annabel Spring, CEO, Allfunds, said: "Choosing the right partners is central to how we serve our clients, and Waystone's depth of expertise and consistently high standards make them a natural fit to continue supporting our clients' ManCo needs. Their strength in fund governance sits well alongside Allfunds' own distribution and platform capabilities, giving clients both dedicated oversight and access to our global reach. This partnership allows us to focus more sharply on our core priorities while offering clients a stronger, more complete service."*

## For More Information

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## About Waystone

Waystone is a leading provider of institutional governance, administration, risk and compliance services to the asset management industry. Partnering with institutional investors, investment funds and asset managers, Waystone builds, supports and protects investment structures and strategies worldwide.

With over 25 years' experience and a comprehensive range of specialist services to its name, Waystone provides its clients with the guidance and tools to allow them to focus on managing their investment goals with confidence.

## About Allfunds

Allfunds is a leading global distribution and dealing platform for the wealth management industry. For more than 25 years, the company has played a defining role in democratising access to investment funds worldwide, connecting distributors and fund partners through a scalable, technology-enabled platform. Today, Allfunds operates across 66 countries, linking more than 1,400 fund partners and over 900 distributors across mutual funds, ETFs and alternative assets. With €1.7 trillion in assets under administration, 17 offices across four continents, and a team of more than 1,000 professionals, Allfunds combines global scale with strong local execution, driven by a clear objective: to be the global partner of choice for the wealth management industry.