

Waystone Announces Strategic Leadership Appointments to Strengthen Global Client Solutions

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Waystone, a leading provider of specialist services to the global asset management industry today announced two key leadership appointments to strengthen its global client solutions offerings. Tom Williams has been appointed as US Head of Client Solutions, based in New York, and Daniel Forbes, who previously led the US team, has transitioned to head up Client Solutions for EMEA from the firm's Dublin headquarters.

These appointments align regional leadership across key markets, ensuring consistency and collaboration as Waystone continues to scale its global client platform in response to the evolving needs of global asset managers.

Tom will spearhead the firm's strategic growth initiatives and expand its presence across the US, a key market. He will leverage his deep expertise in private markets and technology to drive new client acquisition and provide solutions that address the increasing complexity of alternative assets.

Tom joins from BlackRock, where he served as the Head of Alternatives Client Engagement for the Americas within the Aladdin Client Business. Tom has spent 18 years in various senior leadership positions, including co-founding and launching eFront Insight and as the Head of Sales for eFront. His extensive experience solving complex challenges for the most sophisticated private markets firms position him well to support strategic, multi-jurisdictional client solutions for global investors.

Daniel has been with Waystone in New York since 2016, having joined from a leading asset management law firm. During his time with Waystone, Daniel has played a pivotal role in driving business development and client engagement in the US. His move to EMEA completes this leadership alignment, ensuring Waystone can continue to deliver seamless support and value to clients as they grow their businesses across key global markets.

Des Johnson, Chief Revenue Officer at Waystone, commented: *"The US market remains a cornerstone of our business, and we are proud to support the continued growth of our clients here. As many of our clients expand internationally, our global platform enables us to deliver consistent support across Europe, Asia and the Middle East. Tom's deep knowledge of alternatives and proven ability to build trusted client will further strengthen our US presence, while Daniel's move to EMEA enhances our regional connectivity and global service delivery."*

[Tom Williams](#), Head of Client Solutions at Waystone – US, commented: “The alternatives market is evolving rapidly, and Waystone is uniquely positioned to help clients navigate complexity through technology-driven solutions. I look forward to bringing my experience to deepen client relationships and accelerate our growth in the US.”

[Daniel Forbes](#), Head of Client Solutions at Waystone – EMEA, commented: “The depth and breadth of the Waystone EMEA business is a hugely compelling proposition for asset managers who are looking to scale efficiently. I’m energised about working with the global leadership team to help drive this next phase of the Waystone journey.”

For More Information

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About Waystone

Waystone is a leading provider of institutional governance, administration, risk and compliance services to the asset management industry. Partnering with institutional investors, investment funds and asset managers, Waystone builds, supports and protects investment structures and strategies worldwide.

With over 25 years’ experience and a comprehensive range of specialist services to its name, Waystone provides its clients with the guidance and tools to allow them to focus on managing their investment goals with confidence.

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