

# Waystone brings UCITS access to French clients with opening of Paris office

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- New Paris location complements Waystone’s existing European footprint of 11 offices including in Ireland, Luxembourg, the UK and Switzerland.
- Focus on delivering tailored investment solutions through Waystone’s UCITS platform.

Waystone, a leading provider of specialist services to the global asset management industry, has today announced the opening of its first Paris office, hiring Amin Zeglache to lead the Paris operation alongside Denis Harty, Country Head of Continental Europe.

As investors are increasingly seeking to diversify their core portfolios with liquid UCITS absolute return and alternative investment strategies, the Paris team will focus on delivering tailored investment solutions through Waystone’s UCITS platform – an area of expertise backed by a 15 year track record. This service will provide fund selectors, wealth managers and family offices with access to best-in-class international managers in a robust operational framework.

The opening of this new office – which complements Waystone’s existing Continental European presence in Luxembourg, Switzerland and Germany – underscores Waystone’s commitment to delivering tailored services to, and enhancing relationships with, local asset managers and institutional investors.

With over 20 years’ experience in European regulated investment funds, Waystone has been at the forefront of European regulatory changes and asset allocators’ needs.

This latest milestone in Waystone’s global expansion follows the recent opening of a new office in Mumbai to support fund governance, administration and compliance services provided to clients worldwide. Waystone boasts an extensive global presence with over 20 offices across Europe, the Americas, Middle East and Asia.

[Sanjiv Sawhney](#), Waystone’s Group CEO, said: *“The move into Paris is yet another key milestone in our global growth journey. We look forward to delivering exceptional value to our new and existing clients across France and Continental Europe.”*

[Denis Harty](#), Head of Continental Europe at Waystone, said: *“For some time now, we’ve seen growing demand for our services among local asset managers and sponsors. With the opening of our Paris office, we can better serve our French client base, providing greater proximity to our Investment Solutions team and access to international managers.”*

## About Waystone:

Waystone is a leading provider of institutional governance, administration, risk and compliance services to the asset management industry. Partnering with institutional investors, investment funds and asset managers, Waystone builds, supports and protects investment structures and strategies worldwide.

With over 25 years' experience and a comprehensive range of specialist services to its name, Waystone provides its clients with the guidance and tools that allows them to focus on managing their investment goals with confidence.

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