

# Waystone appoints Sanjiv Sawhney as Global CEO



- Joins from Citi where he was Global Head of Client Coverage, Securities Services.
- Will take up the position in December this year.
- Brings experience managing large, international teams across the full breadth of Investor Services.
- Waystone continues to make good progress across the board, including winning multiple new mandates; acquisition of Link Fund Solutions remains on track.

Dublin, 13 September 2023

Sanjiv Sawhney has been appointed Global CEO of Waystone, providing international leadership experience and an extensive Investor Services background to the company as it enters its next stage of growth.

With a distinguished career in the financial sector, Sanjiv brings to Waystone over 30 years of experience within global investment banks. He joins Waystone from Citi, where he has led global and regional Investor Services teams for the last 15 years, most recently in his role as Global Head of Client Coverage, Securities Services.

Sanjiv began his career at Citi in 1992, progressing to the role of EMEA Fund Services Head before joining JP Morgan as Head of Worldwide Securities Services and Managing Director of JP Morgan Bank, Luxembourg, in 2007. He later rejoined Citi as Global Head of Fund Services in 2009 and has since held numerous senior roles within Citi's Securities Services business.

Throughout his career, Sanjiv has delivered significant revenue growth and managed diverse international client relationships whilst leading large international teams across the full range of Investor Services functions – with a focus on servicing the global Asset Manager and Asset Owner industries.

Sanjiv's extensive experience will support Waystone as it continues its significant development and delivery for clients. His appointment follows the announcement in August that Waystone's acquisition of Link Fund Solutions remained on track to close later this year, with regulatory approvals continuing to progress.

The acquisition, which will see a further 600 staff join the business, will significantly strengthen Waystone's offering to clients in the ACD and Administration space, as well as boost its ability to provide strength and depth in its offering to Investment Managers and Sponsors.

In addition, Waystone continues to win significant multi-million-euro mandates including providing directors services for the largest liquidation in the history of Ireland and expanding its strategic global relationship with one of the world's largest wealth and asset managers with over €60bn in AUM.

“It’s a credit to the entire Waystone team that we have been able to attract a CEO of Sanjiv’s calibre,” said Nancy Lewis, Waystone’s Executive Chair. “His global experience and track record of managing large teams through significant phases of growth is something we will all be able to draw upon.”

Sanjiv Sawhney, added: “The world of Investor Services has become far more complex and international over the last few years, and the expectations placed upon service providers are therefore so much higher.”

“With its global reach, and with such a breadth of expertise across so many verticals, Waystone is well-placed to increasingly provide expert advice, and I look forward to playing my part in the continued growth of the business.”

#### About Waystone:

Waystone is a leading provider of institutional governance, risk and compliance services to the asset management industry. Partnering with institutional investors, investment funds and asset managers, Waystone builds, supports and protects investment structures and strategies worldwide.

With over 20 years’ experience and a comprehensive range of specialist services to its name, Waystone is now supporting asset managers with more than US\$2tn in AUM. Waystone provides its clients with the guidance and tools to allow them to focus on managing their investment goals with confidence.

For more information

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