

**Global Product Suite** 

# Certainty in a challenging world



The world of asset management is changing. Regulations are becoming more complex. Investors' needs are becoming more demanding.

At Waystone, we understand the challenges you face.

We have the expertise and the technology to build the investment structures and strategies you require. We have the resources to support them at every stage of their lifecycle. We have the capabilities to protect them should new risks arise to threaten them.

Above all this, our global scale ensures you get the skills, services and tools you need, wherever you need them – from Europe to the US to Asia.

At Waystone, our aim is to provide you with the support you need to navigate this complex environment with certainty. Because it's only with certainty that you and your investors can secure success now, and in the future.



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# Who is Waystone?

Waystone is the leading provider of institutional governance, risk and compliance services to the asset management industry.

Partnering institutional investors, investment funds and asset managers Waystone builds, supports and protects investment structures and strategies worldwide. With over 20 years' experience and a comprehensive range of specialist services to its name.

Waystone now represents clients globally with assets under service exceeding US\$2Tn.

Waystone provides its clients and investors with the guidance and tools to allow them to focus on managing their investment goals with confidence.

## Where is Waystone?

### A Global presence with 2,000+ employees

with European hubs in Ireland, the UK, Switzerland and Luxembourg.

### US\$2Tn In Assets Waystone represents

foremost investment firms & clients with assets under service exceeding US\$2Tn

### In-House Expertise

Our global solutions include: - AIFM & UCITS - Structured

Finance

Solutions

and Cash

Management

- Tax Compliance

- ManCo
- Risk &
- Regulatory Reporting
- Fund Distribution
- Waystone ETFs
- Trade Execution



- MiFID Services

- ACD Services
- Cayman
- Solutions
- Compliance Solutions
- ESG Solutions

### Differentiation

What distinguishes Waystone are its seamless blend of systems, processes, people & expertise across all areas of its client services.

### Awards

Recognised by Hedgeweek

- Best UCITS Liquid Alts Platform
- Best Regulatory Service Provider
- HFM award for best outsourced ManCo

# European Solutions

Staying on top of complexity



## European Solutions

Europe is a key area of focus for Waystone. Through the utilisation of advanced governance, risk and compliance technology, we can offer you the following solutions to guide and facilitate your access to key European products.

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## **European Solutions**

We can provide both AIFM and UCITS Management Companies. These are approved and regulated by the Central Bank of Ireland, the CSSF in Luxembourg and the FCA in the UK and we can provide AIFM services in Ireland, France, Luxembourg, Malta and Spain.

At Waystone, our teams have extensive category knowledge. This, combined with high levels of experience, ensures that we can offer a superior level of service, including an institutional framework to meet your needs more effectively.

There are significant advantages to be gained when a fund is both managed and operated through our UCITS management company and Alternative Investment Fund.

Not only does it ensure your fund meets the necessary regulatory requirements, it also means that you can focus on what you do best: portfolio management and pursuing asset growth.



## Management Company Solutions

Waystone is an operator of funds, not just a service provider. We have more than 20 years of experience in managing UCITS, and AIFs, and we were one of the first AIFMs to launch AIFMD compliant funds.

Our team has always been at the forefront of European regulatory change and works to anticipate its implementation, ensuring our funds achieve first mover advantage wherever possible.

We have a strong relationship with counterparties and service providers and an infrastructure flexible enough to manage the increasingly complex requirements of investor reporting.

Within the AIFM or UCITS Management Company model, we are responsible for key management functions while the investment manager is appointed solely for investment management activities, allowing them to focus on their core competency.

Through our Investment Solutions business, we have access to the market knowledge that enables managers to enter the European regulated market more effectively. This includes assistance with selecting the right service providers and distribution networks to support your sales strategy.

20+ years' experience managing **UCITS and AIFs** 

### UCITS Management Company

We can construct your UCITS fund either as a standalone structure or as a sub-fund on our multi-award winning UCITS platform ICAV. We are an authorised UCITS management company fully licensed in Ireland and Luxembourg and passported in Malta and France.

We can advise you on the compatibility of the investment strategy and the setup structure, and we can give you an objective opinion on the current demand for the investment strategy in the market-place and how best to target it.

### Alternative Investment Fund Manager (AIFM)

As with UCITS, we can construct your AIFM fund either as a standalone structure or as a sub fund on a platform.

The Management Company has dedicated teams throughout Europe to manage the substance requirements outlined in the AIFM Directive, including risk management and regulatory oversight. This enables investment management and distribution functions to be delegated back to you without restriction.

## Management Company Solutions

### 01 Hosted Solution

We offer our clients the opportunity to launch fund structures by leveraging off key services providers, within an existing regulatory and operational framework that is already predefined.

The main benefits are as follows:

- Our structure allows each fund structure to retain its own individual branding
- Each fund structure uses pre-selected service providers with agreed legal documents and pricing allowing for efficient setup.
- Our platform management fee covers all key service providers and services including AIFM/Management Company, Administrator, Depositary (fiduciary oversight), Auditor, Directors, Risk and Regulatory Reporting, Company Secretary, KIID/ KID production, and hosting and launch coordination
- We have taken on all of these expenses directly and, as such, can pass on a single line-item cost to sub funds for all of the above. By limiting fees to a maximum, a manager can manage their total expense ratio with confidence

The key advantage of a hosted solution is speed to market and access to a robust network of key service providers.

### 02 **Client Dedicated Management** Company Offering

We partner with investment managers to provide this service as part of an overall structure. It is bespoke for each fund. We are appointed by the fund as the management company that is responsible for primary management functions, while the investment manager is appointed solely for the investment management activities.

If you already have your key service providers in place, we can look to provide the regulatory substance in your preferred fund jurisdiction and provide a scalable solution to meet your future needs.

The investment manager selects the key service providers and board of directors of the fund.

Waystone has broad and deep connections with the majority of fund administrators and depositaries in the industry and has strong relationships with independent directors and legal advisors who facilitate standalone solutions.

## Investment Manager

Regulator

### Management Company Offering

for you from an operational and cost point of view to achieve optimised results.

**Directors** 

## Superior level of service



### Depositary

We manage the complex ecosystem

Legal Counsel

**Auditors** 

### **Product Structuring**

At Waystone, we focus on successfully steering managers in order to establish fund vehicles across multiple jurisdictions, including Ireland, Luxembourg, the Cayman Islands, the US, France, Spain and Malta.

### Service Provider Selection

As a result of our extensive fund range and experience working directly with a broad section of the market, we offer independence and an in-depth understanding of service provider capabilities.

### **Distribution Services**

Our distribution-led team is structured to keep the investor focus front and centre. This means we can tailor your product to maximise assetraising potential and connect you to the market.

### Knowledge

All our clients benefit from the team's extensive fund structuring knowledge, which runs across several fund structures including UCITS, AIFs, offshore hedge funds, fund of funds, private equity funds and real estate funds.

### Technology

We prioritise continuous investment in our technology platforms in order to deliver efficient, value-for-money and scalable client solutions.

### Future proofing

We constantly monitor regulatory change and market developments to ensure funds serviced by Waystone continue to stay ahead of requirements.

Ireland Luxembourg Cayman Islands France Spain Malta

### **MiFID Services**

MiFID is a significant piece of legislation affecting the financial services environment.

Waystone\* provides a range of MiFID services to develop solutions to ensure you to meet all regulatory requirements.



As a result, investment managers are able to satisfy the compliance needs of today, while also future-proofing their business.

The scope and depth of requirements under MiFID II touch all aspects of investment activities, including marketing and distribution, trading and research, counterparty interactions, and day-to-day operations.

\*MiFID services are carried out by Waystone Asset Management (IE) Limited and have been authorised and regulated since 2007 by the Central Bank of Ireland as a MiFID Firm. Waystone Asset Management (IE) Limited is authorised by the US Commodity Futures Trading Commission ("CFTC") as a Commodity Trading Advisor, Commodity Pool Operator and Introducing Broker and member of the National Futures Association ("NFA") with register number 0356548

### Investment Servicing and Trade Execution

We have an experienced team of dedicated operations professionals and execution-only traders.

The services we provide can be supplied on a stand-alone basis or in conjunction with the AIFM/UCITS Management Company offering.

### **Trade Execution**

### Buy-side

- Outsourced trading desk for Investment managers, providing execution of equities, bonds, FX and OTC instruments
- Existing network of brokers/ correspondent firms to provide a tailored solution for any size client

### Sell-side

- Give-up execution for Futures and Options on various exchanges including CME, ICE, EUREX, CBOE
- Access to trading platforms for direct market access
- Full range of order type execution including algorithm and timed orders
- Average trade price allocation
- Post-trade reporting and allocation of block trades and EFRPs

### Middle Office

Our middle office services enable you to reduce the cost of processing trade activity by utilising a team dedicated to the orderly and timely confirmation and settlement of trades and corporate actions.

### Share Class and **Currency Hedging**

Our services ensure that a comprehensive and customisable currency hedging program can be defined, managed and monitored, regardless of whether the hedge relates to a share class, individual security, fund or managed account or a plan comprising several of these. This is achieved through the use of hedging instruments, such as forwards and futures contracts.

### Liquidity Management

Our Liquidity Management Service is focused on enabling you to maximise the yield on idle cash in a simple and effective way. Our team consists of highly-experienced professionals, who routinely provide prudent liquidity management services.



Highest levels of expertise and experience

#### These services are tailored to your requirements and include the following:

- Providing low minimum amounts ideal for smaller funds
- Facilitating access to institutional managers and products
- Providing a diverse range of funds which can be customised for key priorities including risk/return ratios, maturity, credit quality and a range of currencies
- Providing mixed products and applying customised investment parameters which our Liquidity Management Team will actively manage and monitor on an ongoing basis
- Preventing co-mingled holdings transactions.



### **Risk Management and Regulatory Reporting**

### **Risk Management and** Investment Compliance

Waystone employs a team of experienced risk management professionals who independently generate and analyse each portfolio's risk analytics using RiskCore, our market-leading technology platform.

This approach provides investors with a truly independent risk oversight, while also supplying investment managers with invaluable insight into the risk profile of their funds.

#### Our service includes the following:

- Risk performed without investment manager input for verifiable independence
- Enhanced risk oversight in the areas of scenario testing, back-testing, what-if analysis, liquidity matching and monitoring in addition to the standard requirement of VAR, sector analysis etc
- Assessment of the fund's compliance with hard and soft investment restrictions
- Production of enhanced reporting including sample fixed income oversight reporting

Our proprietary liquidity risk methodology is fully compliant with ESMA's latest guidelines.

### **Regulatory Reporting**

As part of a comprehensive suite of regulatory compliance solutions, Waystone generates regulatory filings in the required format for each local financial regulator.

After receiving portfolio data from the fund administrator, investment manager or other suitable party, we will process, map and enrich the data with feeds from leading market vendors, to deliver a complete end-to-end solution. As such, investment managers will receive a signatureready filing without the burden of compiling, calculating and completing the report.

In addition, our risk management team provides complete follow-up support for all regulatory filings produced.

KIID Construction and Website Hosting

#### Waystone completes the following regulatory requirements:

- PRIIPs KID Creation
- UCITS KIID/PRIIPs KID translations (via third party support)
- SRRI Calculation and ongoing monitoring
- TER monthly reporting
- European MiFID template creation
- KIID/KID filings with the local responsible authority
- Hosting of UCITS KIIDs and key fund documents on the Waystone UCITS web portal

### **Regulatory Reports**

- Annex IV
- Form PF
- UCITS FDI
- Solvency II
- CPO/PQR
- EMIR-MiFID

### Portfolio Analytics

- BMK relative
- Exposures
- Attribution
- Sensitivities

### Investor Reports

### - OPERA

- Look through

- Customised

# UK Authorised Corporate Director (ACD) Services

Our ACD services are designed to meet your specific demands, providing fund management companies with a comprehensive and high-quality level of service.

We work with the best suppliers in fund accounting, fund administration, transfer agency, marketing and fund distribution. Our investment products are managed and operated by some of the most talented names from within the investment management industry. By carefully selecting our product partners, we host, deliver and launch specifically designed investment funds such as UK UCITS, NURS and AIF funds, to meet the needs of investors, institutions and private clients advised by an authorised financial advisor.

At Waystone, our ACD approach is unique. We offer proactive recommendations on product development and focus on helping you to develop your commercial objectives. We examine ways to meet investor priorities, such as negotiating innovative fee structures, cross fertilisation opportunities or how to take advantage of future legislation and regulation.

From the outset, our planning is specifically tailored to achieve the desired investment objective. We work extensively with developing UK UCITS, NURS and AIF funds to assist with their launch as UK regulated investment funds.

### Swiss Fund Services

### Fund Representation

Switzerland is an attractive market and one in which Waystone has a deep knowledge. As a result, we are FINMA accredited, authorised and regulated to represent foreign funds for distribution in Switzerland to both professional and retail investors.

### FinSA-compliant Fund Distribution in Switzerland

The Swiss Financial Services Act (FinSA) came into force on 1 January 2020. As a result, new regulatory requirements must be met when offering investment funds to those investing in the Swiss market.

The obligations that apply to each provider depend on the type of product being offered. To meet those needs, you are provided with a comprehensive solution package that ensures full compliance with FinSA.



Tailored to clients' needs

### Fund offering in Switzerland

We will address all requirements connected to the distribution activity and facilitate the distribution of funds.

### **Aviation Services**

Waystone's aviation services are based in Ireland, a hub for aircraft leasing and aviation finance. With over 70 countries in our double tax treaty network and a favourable tax environment, we can offer you a comprehensive and competitive service in the domicile of choice for aircraft leasing transactions.

We are committed to offering you a high-level support solution. As a specialist structured finance service provider, we work seamlessly with some of the best law firms and professional advisors in Ireland and internationally, to provide you with highlyeffective solutions for aircraft leasing transactions.

Our Aviation Team is at the forefront of this industry as a result of our extensive experience of securitisation. We provide support services to SPVs engaged in various aircraft lease types including sale and lease back, operating lease, finance lease and securitisations of aircraft or engine portfolios.

Waystone offers the following management and administration services:

- Special Purpose Vehicle (SPV) incorporation
- Directors
- Company secretary and secretarial services
- Registered office
- Bookkeeping, taxation and reporting compliance
- Share trustee
- Bank account and treasury management services
- Aircraft lease and contracts management via Leasepoint



# Administration

The architecture of success

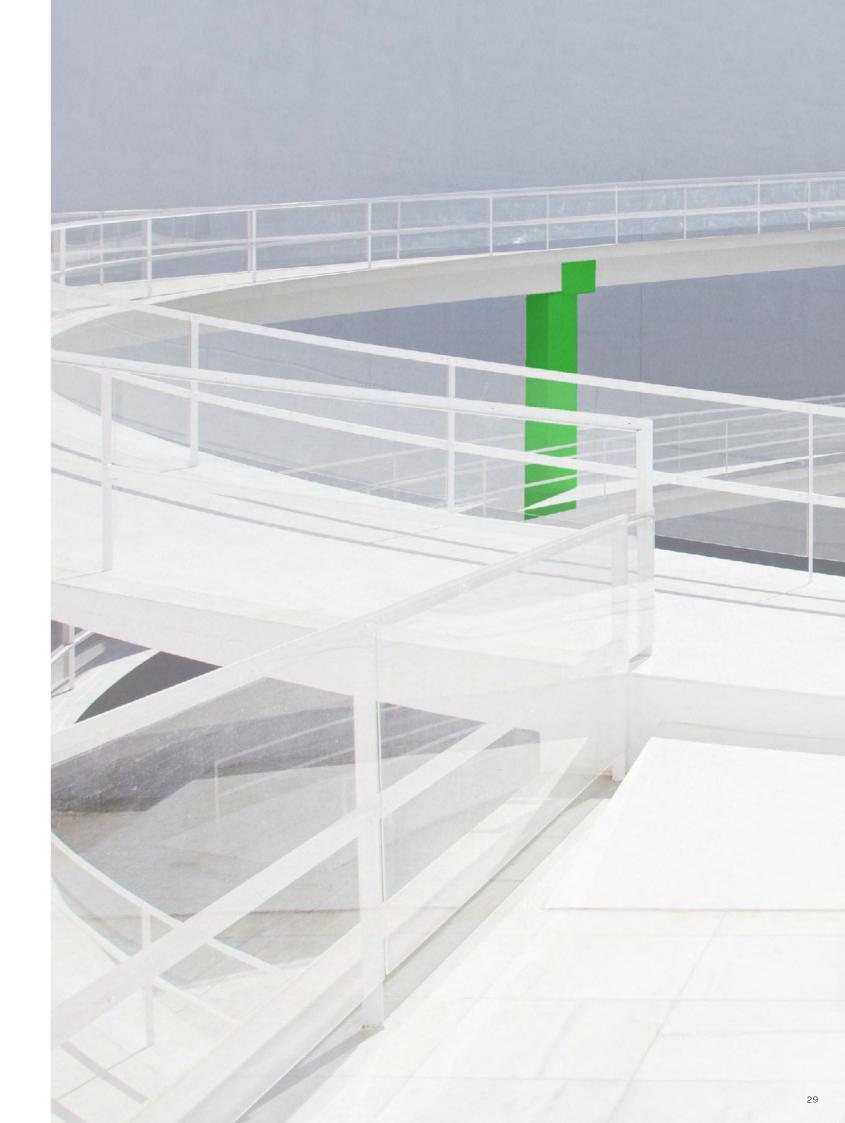


# Fund Administration Solutions

Providing fund administration services to:

### Hedge funds and fund of funds Long only funds Private equity and real estate funds Insurance linked securities funds Family offices and institutional investors globally

Our full-service model supplies clients with a complete range of administration services. Our offering is constructed around high levels of expertise and a wide experience of all key markets, underpinned by best-in-class automated technology and infrastructure designed to withstand the most rigorous due diligence scrutiny. We provide independent fund administration and regulatory services across North America, Europe and Asia and many of the world's largest institutions are our clients. Partnering with over 130 different client groups providing fund administration both globally and locally, we help our clients build success now, and in the future.



# ESG Solutions

Harnessing the winds of change



# **ESG** Solutions

Environmental, Social and Governance (ESG) investing is an ethos that is reshaping the fund management industry. Its premise is that social responsibility should be at the forefront of investment decision making and that ESG factors should be embedded within the culture of firms that manage investor capital. Global regulators have begun to implement rules and defining frameworks to ensure that claims of 'ESG friendly' investment products meet specific criteria. The aim is to eliminate what has become known as 'greenwashing' – a practice of portraying an investment manager's activities and products as adhering to ESG standards, when they do not. This will increase the consistency and transparency of investment practices and provide a level playing field for investors when comparing alternative investment products.

Waystone provides an advisory and analytics service designed to help investment managers to establish and enhance their ESG offering. Our highly-experienced ESG advisors have detailed knowledge of ESG standards, regulations and best practice across all major jurisdictions. We offer an unparalleled and comprehensive service that will ensure your business becomes ESG ready and remains at the forefront of developments to allow you to raise capital and continue to be successful. Our solutions are designed to help investment managers meet all of their ESG investing challenges at both the firm level and fund/product level and include the following:

### ESG advisory

Our ESG advisory offering is designed to provide managers with the tools they need to preempt ESG expectations and stay on the front foot in terms of the regulatory and legislative landscape. Each client is assigned a dedicated ESG expert who will create a bespoke roadmap on how to integrate ESG into your business.

### ESG Compliance Solutions

- SFDR Conversion Toolkit/Guidance
- Independent SFDR Compliance/ Alignment Report
- ESG DDQ preparedness
- Bespoke ESG Services

ESG Solutions

### Governance Solutions

- Independent ESG advisor to join responsible investing committee
- BSS to take minutes of these meetings
- Outsourced Chief Sustainability Officer
- ESG training to Board and or sub-committees
- Review of ESG governance process
- $-\,$  Review and advice on management information

# Staying on top of ESG compliance

### ESG portfolio monitoring

Our ESG Portfolio Monitoring Service allows you to assess the characteristics of a fund's holdings using ESG criteria. Our solution comprises both public and private assets and is highly configurable, allowing for it to be tailor-made to the investment strategy. Leveraging our proprietary data management technology, the data of each fund is collected from any source, enriched with ESG analytics and presented to provide you with quick, transparent and flexible insights.

### Portfolio Monitoring/Reporting Solutions - Highly configurable reporting for liquid assets. Assist PE/VC companies in creating DDQs for their portfolio companies, including ongoing monitoring. Assist Fund of Fund managers in creating DDQs for their investee funds, including ongoing monitoring. - European ESG Template (EET) Services - Annex IV & V compilation - Guidance on UNPRI reporting - Bespoke investor reporting solutions - Side letter ESG provisions monitoring Assisting with drafting of sustainability/transparency reports - UK Stewardship Code reporting Net-zero Asset Managers ("NZAM") reporting

# Waystone ETFs

The most comprehensive suite of fund hosting capabilities in the market



# Waystone ETFs

Waystone ETFs is an institutional ETF platform operator with over 20 years of experience in the asset management industry. Supporting over US\$2Tn in assets for our clients globally, we offer the most comprehensive suite of fund hosting capabilities in the market.

Waystone ETFs works with leading financial institutions to build great investment products using open architecture solutions:

- White label ETF platform operator enabling clients to build world-class ETFs in the most cost-effective way. Waystone ETFs offers a comprehensive set of solutions including ETF hosting, capital markets, distribution, product structuring, investment management, governance, operational and compliance services. Our solutions are provided through Waystone's institutional capabilities that provide the most comprehensive set of fullyoutsourced platform solutions in the market.
- Standalone ETF platform operator similar to the white label platform, large scale clients can enter the ETF market using a customised platform, benefiting from Waystone's ETF experience in the most cost-effective way. Standalone platforms offer more client flexibility while still benefitting from the institutional support of Waystone.
- Management Company ETF solutions Waystone is the leading provider of institutional governance, risk and compliance services to the asset management industry. Partnering with investors, investment funds and asset managers, Waystone builds, supports, and protects ETFs. Through our ETF Management Company solution, clients benefit from tailored ETF expertise across governance, capital markets and operations.



### Our network



# Distribution Solutions

Guidance through complex challenges



# **Distribution Solutions**

The European asset-raising environment is becoming increasingly challenging.

\*Distribution solutions carried out by Waystone Investment Management (IE) Limited, who have been authorised and regulated by Central Bank of Ireland and Waystone Capital Solutions (UK) Limited who have been authorised and regulated by the FCA in the UK.

#### Investment Solutions

- An active distribution business
- Developing high-quality investment solutions to meet investor portfolio demands
- Product development is driven by investor and bringing best of breed managers to market
- Build long-term partnerships with fund managers, acting as their outsourced sales team
- No strategy overlap to avoid conflicts of interest

### **Distribution Support**

- Supports regulated distribution for institutional level clients
- Robust MiFID cross-border distribution solution facilitating our client's distribution plans in Europe and the UK
- Built for non-EEA and non-UK based fund managers to access these markets within a strong, flexible and regulatory compliant framework and accompanied with on-going oversight
- Management of the regulatory process of sale
- Allows fund manager clients to retain control of investor relationships

#### Waystone\* Distribution Solutions has extensive expertise in guiding you through the complex challenges you may face. As a distribution-led business, we provide you with market intelligence to help you achieve your asset-raising objectives.

With a demonstrable track record in supporting fund managers' internal sales teams and local distribution partners globally, we understand what is needed to raise money from European allocators.

Our team of dedicated distribution and investor relations professionals have led and supported asset raising campaigns for some of the leading hedge fund and asset management firms in the world.

We have a total focus on ensuring our manager partners reach their asset raising goals.

Our distribution solutions include access to the leading European fund distribution platforms. We can provide guidance on RFP management as well as expert assistance on the creation of a suite of marketing literature. We can assist with third-party country registrations and the co-ordination of tax reporting.

### Distribution Advisory

- An advisory business promoting product growth
- Assist management company clients with distribution strategy to help maximise their asset raising capabilities
- Analysis of marketing messages, strategy and collateral along with product positioning amongst peers
- Selective investor introductions

### Market Access

- We offer a range of services to ensure our clients' products can be efficiently accessed and maintained by investors in their target regions.
- Our services include:
  - Full service global registration
  - Cross-EU and UK distribution platform network access
  - Database dissemination and maintenance
  - Distribution agreement and rebate set up and management
  - Tax and regulatory reporting.

### We service all key European markets, recognising the different approaches required for investors across Europe.

Germany Ireland Switzerland United Kingdom

Other Primary Austria Belgium Denmark Luxembourg Netherlands Portugal

France

Italy

Spain

Waystone

Distribution

Solutions

ry Markets Finland

Norway Poland Sweden





## Structured Finance

### Structured Finance is a complex area of finance and forms a key specialism at Waystone.

We work with originators, banks, hedge funds, asset managers, PE firms, family offices, highnet-worth individuals and other boutique financial institutions to support a wide range of transactions across all asset classes.

#### These include the following:

- ABS
- Repacks
- Credit funds
- Auto receivables
- Islamic finance
- CLOs
- Shipping
- RMBS/CMBS
- Trade receivables
- Renewable energy
- Aircraft leasing
- Holdcos
- NPLs

Waystone's specialist team has a particular focus on complex and bespoke structured finance transactions across all asset classes. We deliver a comprehensive and a high-quality service for structured finance transactions across the globe.

Waystone's structured finance clients range from asset managers, large banks, boutique investment firms, investment banks, funds, and private equity firms.

#### Waystone Provides:

- Special Purpose Vehicle (SPV) incorporation
- Company secretarial services
- Registered office

- Directors
- Bookkeeping, taxation and reporting
- Share trustee
- Bank account and payment management services
- Waterfall calculation agent
- Registrar and paying agent (to unlisted notes).
- Loan administration

Waystone's unique and trusted services are operated using a relationship manager model and are supported by an expert servicing team. Your relationship manager is your single point of contact for all matters. Our servicing team is given full exposure to the life cycle of the deal and is therefore fully aware of all transaction operations.

### European Structured Finance

Our European Structured Finance Team provides a best-in-class management and administration solution to Special Purpose Vehicles (SPVs) domiciled in Europe.

This is secured through a comprehensive suite of services specifically tailored to address the needs of SPV(s), while maintaining a solutions-based approach which is designed to meet your ambitions.

Our team has the capabilities to support a wide range of structures and transactions including, CLOs, CDOs, debt programs, repacks, holding companies, loan origination, asset-backed finance, direct lending, commercial paper, MBS/RMBS/ CMBS, Green bonds, repos, secured notes, credit funds, MTN programs, pass through notes, nonperforming loans (NPLs), trade receivables, invoice factoring and Sharia-compliant transactions.

# Global solutions





SPV Formation and set up

> Provision of Local Directors

> > Share/ Security Trustee

### Structured Finance

Treasury Services

Management and Administration of SPV

Provision of Registered Office

# Tax Compliance Solutions

The complex made simple



# Tax Compliance Solutions

At Waystone, international tax is an area of particular focus due to its growing complexity.

### International Tax **Compliance Services**

The Waystone AEOI Compliance Group provides customised solutions designed to meet the FATCA/CRS obligations of our clients.

To help achieve this, our team uses our marketleading proprietary tax information technology which ensures that reporting financial institutions have the tools required to seamlessly fulfil their ITC obligations.

Our AEOI Group specialises in providing support for Directors, Responsible Officers, Principal Points of Contact or any other governing body of investment funds and other Reporting Financial Institutions in matters of compliance and reporting.

### We provide the following:

- A customised solution that simplifies compliance
- Expert technical knowledge provided by our dedicated, in-house team
- Cost-effectiveness and efficiency to ensure delivery is on time and on budget
- Access to our database of global best practice responses to tax compliance initiatives

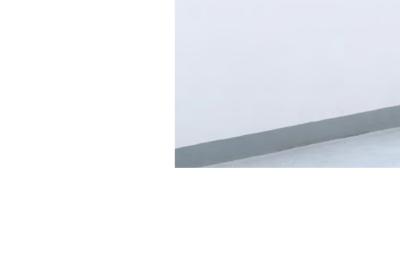
We provide a full suite of FATCA/CRS services designed to manage any material risks and achieve compliance in your jurisdiction.

### **US** Partnership **Representative Services**

The new Partnership audit rules of the US Internal Revenue Service (IRS) have replaced the Tax Matters Partner, and require partnerships to appoint a Partnership Representative for each tax year.

The Partnership Representative has to be named on the Partnership Tax Return (Form 1065 and effective for tax years beginning 1 January 2018.)

Customised to meet your compliance obligations



We provide Partnership Representative solutions that meet all IRS requirements. Our team has extensive experience in US tax and compliance matters working directly with many leading US tax professionals and investment managers.

As Partnership Representatives, we work closely with General Partners and professional advisors to ensure any actions are taken in the best interests of the Partnership.



# Cayman Solutions

Moving forward with confidence



# Cayman Solutions

Fund Governance is a specialism that lies at the very heart of our organisation. With extensive expertise in this field, we offer superior-level governance that enables you to seize opportunities more effectively whilst managing risk more robustly. A core focus of Waystone is to help you steer through the complexities of this environment with confidence.



- Independent Professional
- Cayman Fund Platform
- **Dissolution Services**
- **Distressed Services**

### Independent Professional Directors

Waystone offers high-quality fund governance through experienced, independent professionals, supported by advanced governance technology.

Our directors meet the fit and proper standards of the Cayman Islands Monetary Authority (CIMA). Our directors, alongside all our fund governance professionals, utilise technology which provides a clearly documented audit trail to support the decision-making processes. Our directors leverage industry-leading proprietary technology to ensure all your needs are met.

The roles performed include the following:

- Independent Professional Directors
- Managing Members and Board of Managers
- General Partners
- Advisory Committee Members
- Independent Fund and Investor Representatives.

The Waystone approach to fund governance goes beyond simply providing a single director to a fund and is built on the belief that fund governance is a continuum - a system of checks and balances.

Waystone's independent professional directors are assisted by a specialist team of fund governance professionals who review each governance transaction, applying practical considerations based on their extensive experience.

### Cayman Fund Platform

In response to investor demand, Waystone has created a Cayman Fund Platform to allow investors to leverage from top tier service providers.

The Cayman Fund Platform offers investment managers a complete service, giving assistance in the launch of a Cayman fund so you can continue focusing on what you do best - managing portfolios.

It has a set up time of between two to four weeks and utilises counterparties that include leading administrator, legal and auditor counterparties.

### Scale and Length of Service Provision

### Pool of Experienced Directors

### Well-invested Infrastructure

### Private Funds Act Compliance

The Private Funds Act 2020 ("PF Act") creates a regulatory regime for closed-end funds, such as private equity, venture capital and private debt funds.

Many of the requirements under the PF Act are similar to the existing requirements for openended funds, but there are some additional operational features contained in the PF Act which managers also need to address.

All private funds, whether formed before or after the passage of the PF Act, must register with the Cayman Islands Monetary Authority ("CIMA"). Waystone works with a variety of institutional, private fund clients providing bespoke services in a number of key jurisdictions including, the Cayman Islands, the US, and Europe. The unique characteristics associated with private fund structuring, and the challenges that present when operating cross-border, means that there are many needs for suitably-qualified, independent governance, risk and compliance professionals, both onshore and offshore.

Focus on providing superior-level governance

### **Dissolution Services**

With increasing sensitivity being accorded to the termination of companies and liquidation costs, we provide competitively priced Voluntary Liquidation and strike-off services that deliver in a timely and efficient manner.

Our team offers step-by-step management and guidance throughout the process, minimising clients' management time, from the initial announcement of the intention to wind-up, until the fund is deregistered with the Cayman Islands Monetary Authority (CIMA) and formally dissolved.

## Cayman AML Compliance Solution

Our Cayman AML Compliance Solution provides an AML Compliance Officer (AMLCO) to oversee the application of the AML/CFT/ CPF requirements in relation to the fund or SIBL registered entity appointing them and to act as a point of contact with the regulatory authorities for the purposes of the AML Regulations.

In addition, Waystone can provide a Money Laundering Reporting Officer (MLRO) and a Deputy MLRO (DMLRO) for the purposes of receiving and considering Suspicious Activity Reports (SARs) and onward filing of the same.

Our AML Compliance team's experts can also assist with the following:

- MLRO services
- AML compliance audits
- AML compliance consultancy services
- AML policies and procedures
- AML training

### **Distressed Services**

Waystone applies thoughtful, decisive action for entities and partnerships in turmoil, using a three-staged approach of analysis, strategic planning and implementation.

We seek to provide the foundation for strong and sustained recovery of assets or an efficient dissolution of the entity if asset recovery is not viable.

In our considerable experience of distressed situations, selecting the right board of directors can potentially save investors millions of dollars.



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The Waystone Specialist Director Team is composed of highly-skilled professionals including former lawyers, accountants, CFAs, traders and economists.

Their diversity of experience means they all view a problem from different angles resulting in a rounded, well-formulated solution.

The collective experience of the Specialist Director Team has proved invaluable to providing successful outcomes.

# Cayman Economic Substance Solutions

Creating the right course for you



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## Waystone Asset Management (Cayman) Ltd

At Waystone, we offer a comprehensive range of services that allow relevant entities to conduct one or more relevant activities in a way that is compliant with Economic Substance Act (ESA).

Initially, we will evaluate the entity and the scope of its operations to determine if it falls under ESA and if so, what it may need to do to comply. We will then devise the most effective course of action.

There is no 'one size fits all' solution for economic substance requirements which is why Waystone provides the full range of services tailored specifically to the needs of your entity.

### Cayman Investment Management Platform

Waystone Market Access Cayman ("WAM") is licensed under the Securities Investment Business Act ("SIBL") in the Cayman Islands.

Waystone offers outsourced Investment Management and Management Company solutions to Cayman domiciled funds. The latter allows WMAC to act as a non-EU AIFM, allowing clients to access capital across the Eurozone under National Private Placement Regimes.

Waystone will also complete the various regulatory reporting requirements, such as Economic Substance Act and Annex IV Reporting.

Under the Economic Substance Act, Cayman Investment Managers must show sufficient substance and complete the core income generating activities or "CIGA" within the Cayman Islands.

#### Our key services are as follows:

- A comprehensive suite of fund governance services, including Professional Independent Directors, Independent Representatives and corporate services:
- Notification and reporting
- Certain banking trading and custody services



Services tailored to the needs of your entity

### Accounting services

- Administration and reception services

- Physical office space and equipment

 Full or part-time employees with the specific experience to assist with certain elements of CIGA, including detailed time sheets and payroll records.

# Compliance Solutions

A global network offering global support



# **Compliance Solutions**

Presenting Waystone Compliance Solutions. Your secure route through the everchanging regulatory world.

## Compliance solutions at a corporate level

Waystone Compliance Solutions offers a new and unique approach to compliance services at a corporate level. Formed by merging four specialist compliance companies – Titan Regulation, Argus Global, CCL Compliance and ISAS – we have the capabilities to help you manage regulatory risk right across your organisation.

We can provide key services from initial registration and licensing to compliance programme integration. Our compliance solutions span business strategies, market activities, operational and technology infrastructure not to mention sales and marketing procedures. And we can do so anywhere in the world.

Our aim at Waystone is simple: to enable our clients to navigate the complex regulatory environment with confidence.

And to achieve this, we have adopted a singular approach.

At Waystone, we have brought together the experience, the expertise and the global reach to give you the certainty you need to address the everchanging regulatory world. And by doing so, provide you with a secure route on the road to success.

#### Supporting our global clients via:

- Registration and Licensing
- Compliance Programmes and Support
- Compliance Advisory
- Risk Management
- Cyber & Data Protection
- Outsourcing
- Training
- Regulatory Technology

### Discover Waystone Compliance Solutions >

## Compliance solutions at a fund level

At Waystone, we understand how the need to take care of regulatory requirements can often become an unwelcome distraction for clients. The solution is to appoint reliable service providers to take care of those needs.



At Waystone, we have a team of seasoned AML professionals. They can be appointed to the key AMLCO and MLRO roles in order to provide the necessary oversight and reporting, allowing you to focus on day-to-day fund management.

# Global \* Ancillary Solutions

Support at every point





# **Global Ancillary Solutions**

### Corporate Services

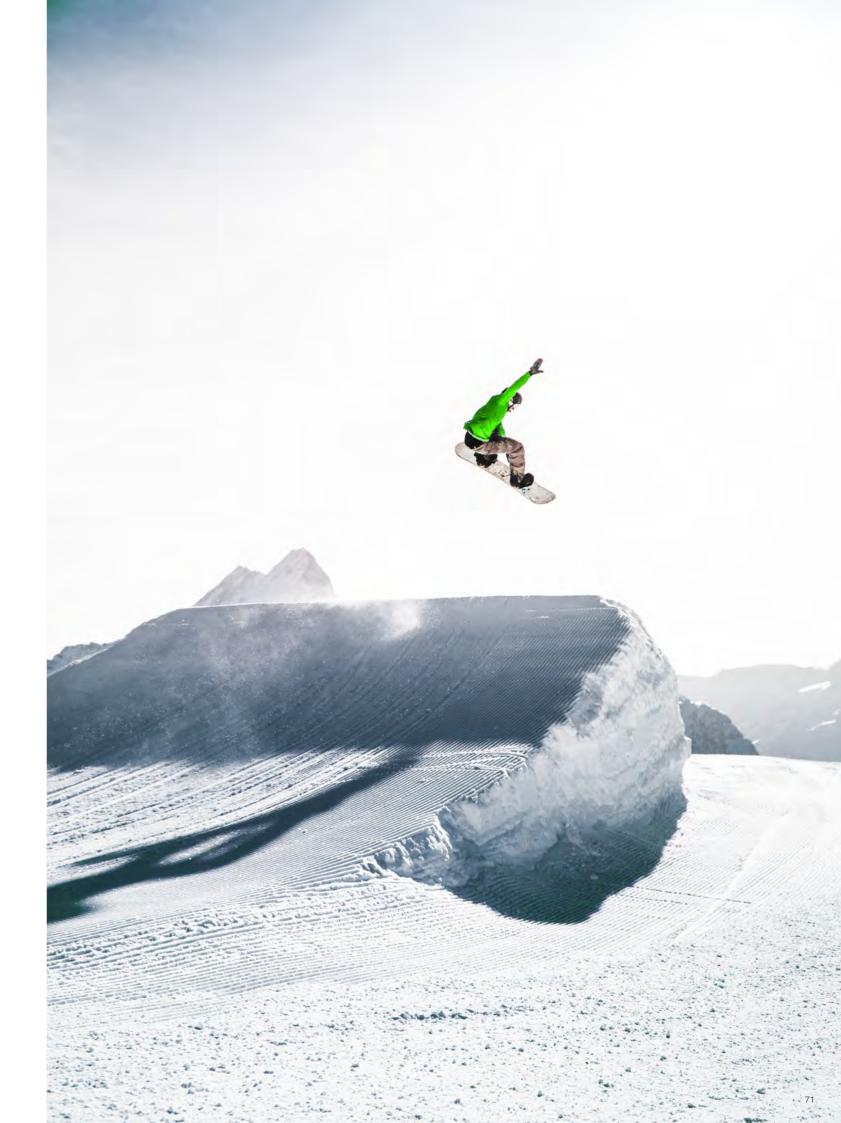
Waystone provides leading global company management and corporate administration services designed specifically to achieve your business objectives.

In addition to full corporate services, we also provide an approved domiciliation agent in accordance with the Luxembourg Act.

### **Board Support**

Waystone's Board Support Services (BSS) comprises a team of professionals who build strong and effective working relationships with all board/committee members.

Accordingly, you are assigned a dedicated BSS professional who supports you by ensuring that the governance framework, policies and procedures are properly documented, and that any regulatory documentation is in place.



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